

Message Text

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ORIGIN EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NRC-05 NSAE-00 USIA-06

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INFO USMISSION OECD PARIS

C O N F I D E N T I A L STATE 192426

EXCON

E.O11652: GDS

TAGS: ESTC, COCOM, UR

SUBJECT: IBM COMPUTER SYSTEM FOR INTOURIST

1. MODIFIED IBM COMPUTER SYSTEM FOR INTOURIST HAS RECEIVED COCOM CLEARANCE FOLLOWING LIFTING OF FRENCH RESERVATION JULY 27. WE EXPECT COMMERCE TO APPROVE EXPORT LICENSE SHORTLY. WE WILL NOTIFY YOU WHEN FINAL TIMING KNOWN.

2. FOR YOUR ADVANCE INFORMATION DEPARTMENT PROPOSES FOLLOWING RESPONSE IF QUESTIONS ARE RAISED AFTER APPROVAL BECOMES PUBLIC AS TO WHETHER APPROVAL OF THIS CASE WHEN U.S. DENIED PREVIOUS CASE LAST NOVEMBER FOR SAME PURPOSE INDICATES ANY CHANGE OF POLICY ON SALES OF ADVANCED EQUIPMENT AND TECHNOLOGY TO THE USSR:

"NO. THE PROPOSED SALE OF A COMPUTER SYSTEM FOR INTOURIST
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IN HANDLING RESERVATIONS HAS BEEN UNDER CONSIDERATION FOR

A LONG TIME. THE SYSTEM THAT HAS BEEN APPROVED IS MUCH SMALLER THAN THE SYSTEM THAT WAS DENIED LAST YEAR. ITS CAPACITY WILL BE QUITE FULLY REQUIRED FOR ESSENTIAL BASIC RESERVATION WORK AND THERE ARE SAFEGUARDS THAT WILL MINIMIZE RISKS OF DIVERSION TO UNAUTHORIZED USES.

"THUS THE POLICY REMAINS THE SAME. WE DO NOT PERMIT THE SALE OF U.S. COMPUTER TECHNOLOGY OR ADVANCED COMPUTERS - OR OTHER SOPHISTICATED EQUIPMENT OR TECHNOLOGY - THAT COULD BE DETRIMENTAL TO OUR NATIONAL SECURITY. WITHIN THAT LIMITATION, HOWEVER, WE FAVOR EFFORTS BY AMERICAN COMPANIES TO ENTER INTO NORMAL TRANSACTIONS WITH THE SOVIET UNION THAT ARE OF ECONOMIC BENEFIT TO AMERICAN COMPANIES AND AMERICAN WORKERS.

"THE ORIGINAL INTOURIST PROPOSAL WOULD HAVE POSED TOO MANY QUESTIONS AS TO FEASIBILITY OF ADEQUATE SAFEGUARDS. THE SCALED-DOWN SYSTEM THAT HAS BEEN APPROVED DOES NOT POSE SUCH QUESTIONS AND IS JUDGED TO BE ADEQUATELY SAFEGUARDED TO ASSURE ITS DEDICATION TO THE USE INTENDED."
KISSINGER

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